# **Discount Plan Purpose**

The purpose of the Dental Discount Plan is to help our patients avoid paying more than they need to whether they have insurance or not. Many patients pay monthly premiums, copays, and coinsurance payments that exceed the benefits they receive. Most insurance companies limit your benefits to an annual maximum of \$1000 or less. They usually have stipulations such as long waiting periods for benefits, missing tooth clauses, and denials in coverage for various other reasons. Because of this we at Bishop Family Dental have decided to provide an alternative.

We are willing to give huge discounts off of our fees to those who will commit to regular 6 month cleanings and exams. The price of this membership plan is less than the cost of two checkups per year. On a yearly plan an individual will save a minimum of \$599.30 and a family of 4 will save a minimum of \$2123 their first year. This does not include the unlimited savings on any treatment needed.

If additional family members are added during the term of the plan they will have a start date retroactively to the initial start date of the plan

#### **Plan Benefits**

- NO WAITING PERIOD
- NO DEDUCTIBLE
- NO ANNUAL MAX
- NO EXCLUSIONS



# **Plan Packages**

### **PLATINUM**

\$355 First Adult, \$275 Additional insured member
19 years old and up, and \$240/child up to age 18
\$70 one-time setup up fee (if renewed every 12
months fee is waived after the initial setup)
12 months of coverage
Included at no additional cost
Two Full checkups and cleanings which includes:
2 sets of Bitewing Xrays
2 Complete Exams
2 Prophy Cleanings
50% off Preventative Fluoride/Mineral Treatment
35% off Basic Dental Treatment
25% off Major Dental Treatment

### **GOLD**

\$200 First Adult, \$180 Additional insured member
19 years old and up, \$140/child up to age 18
\$70 one-time setup up fee (if renewed every 6 months
fee is waived after the initial setup)
4 months of coverage

6 months of coverage

One full checkup and cleaning which includes:

1 set of Bitewing Xrays

1 complete Exam

1 prophy Cleaning

20% off Basic Dental Treatment

15% off Major Dental Treatment

5% off Products

#### **Plan Terms**

- > \$70 setup fee
- > Your co-payments are due at time of service
- > You are still eligible for financing through Care Credit (0% Deferred Interest for 12 months) or Sunbit Financing for longer terms including the cost of this plan.
- > Discount prices are only available for work performed in our office.
- > Rates subject to change yearly with inflation.
- > The cost of the two prophylaxis cleanings included in the plan will be applied towards the cost of the first two periodontal maintenance cleanings per year. A 35% discount will be applied to the difference.
- Basic Dental Treatment includes fillings, sealants, periodontal scaling and root planning, periodontal maintenance cleanings, emergency exams and additional X-rays.
- > Major Dental Treatment includes crowns, bridges, veneers, root canals, orthodontics, dentures, implants, oral and periodontal surgeries, nightguards, Invisalign and in-office whitening.
- > The \$70 setup fee is non-refundable.
- > Cancellations to the plan will only be accepted within 10 days of registration. All discounts will be reversed and you will be responsible for any remaining balance after reversal of the discount. You will receive a refund of the difference between the cost of the membership plan and the discounts you may have received, minus the \$70 setup fee.

